

Supplementary Financial Data
 <Fiscal 1st Quarter (April – June) of Year Ending March 31, 2020>

July 24, 2019

1. Financial Highlights

| (Yen in millions) | IFRS | | | | | | | | | | | |
|---|------------------------|------------------------|-------------------------|------------------------|------------------------|-------------------------|------------------------|-----------------------|------------------------|------------------------|-------------------------|-------------------------|
| | FY2016 | | | FY2017 | | | FY2018 | | | FY2019 | | |
| | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half(e) | 2nd Half(e) | Full Year(e) |
| Net Sales | 564,030 | 635,281 | 1,199,311 | 708,818 | 750,221 | 1,459,039 | 755,447 | 719,989 | 1,475,436 | 750,000 | 900,000 | 1,650,000 |
| Operating Profit <i>(Operating Profit Ratio)</i> | 68,985 <i>12.2%</i> | 70,381 <i>11.1%</i> | 139,366 <i>11.6%</i> | 82,213 <i>11.6%</i> | 83,690 <i>11.2%</i> | 165,903 <i>11.4%</i> | 96,223 <i>12.7%</i> | 34,241 <i>4.8%</i> | 130,464 <i>8.8%</i> | 75,000 <i>10.0%</i> | 100,000 <i>11.1%</i> | 175,000 <i>10.6%</i> |
| Profit Before Income Taxes | 66,274 | 75,039 | 141,313 | 76,341 | 86,919 | 163,260 | 95,798 | 35,274 | 131,072 | 73,000 | 97,000 | 170,000 |
| Profit attributable to owners of the parent | 50,094 | 60,913 | 111,007 | 59,421 | 71,413 | 130,834 | 78,467 | 32,331 | 110,798 | 37,000 | 98,000 | 135,000 |
| EPS (Basic) (Yen) | 168.89 | 205.38 | 374.27 | 200.69 | 241.22 | 441.91 | 265.70 | 110.13 | 375.83 | 125.72 | 333.01 | 458.73 |
| Dividend Per Share (Yen) | 40.00 | 45.00 | 85.00 | 45.00 | 50.00 | 95.00 | 50.00 | 55.00 | 105.00 | 55.00 | 55.00 | 110.00 |

| (Yen in millions) | IFRS | | | | | | | | | | | |
|---|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|----------------------|-----------------------|----|----|----|
| | FY2017 | | | | FY2018 | | | | FY2019 | | | |
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| Net Sales | 343,091 | 365,727 | 379,291 | 370,930 | 372,223 | 383,224 | 366,966 | 353,023 | 360,874 | | | |
| Operating Profit <i>(Operating Profit Ratio)</i> | 38,867 <i>11.3%</i> | 43,346 <i>11.9%</i> | 44,196 <i>11.7%</i> | 39,494 <i>10.6%</i> | 45,693 <i>12.3%</i> | 50,530 <i>13.2%</i> | 28,520 <i>7.8%</i> | 5,721 <i>1.6%</i> | 27,959 <i>7.7%</i> | | | |
| Profit Before Income Taxes | 36,171 | 40,170 | 43,031 | 43,888 | 45,888 | 49,910 | 30,646 | 4,628 | 31,262 | | | |
| Profit attributable to owners of the parent | 28,077 | 31,344 | 34,563 | 36,850 | 37,287 | 41,180 | 24,533 | 7,798 | 3,476 | | | |
| EPS (Basic) (Yen) | 94.83 | 105.86 | 116.74 | 124.48 | 126.06 | 139.63 | 83.36 | 26.50 | 11.81 | | | |

2. Sales and Operating Profit (OP) by Product Category

| (Yen in millions) | | IFRS | | | | | | | | | | | |
|---|-------|----------|----------|-----------|----------|----------|-----------|----------|----------|-----------|----------|----------|-----------|
| | | FY2016 | | | FY2017 | | | FY2018 | | | FY2019 | | |
| | | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year |
| Small Precision Motors | Sales | 211,716 | 225,389 | 437,105 | 220,474 | 231,902 | 452,376 | 228,955 | 212,512 | 441,467 | | | |
| | OP | 32,967 | 34,962 | 67,929 | 36,142 | 36,572 | 72,714 | 37,098 | 17,540 | 54,638 | | | |
| Automotive Products | Sales | 124,064 | 137,082 | 261,146 | 140,499 | 154,861 | 295,360 | 151,904 | 145,394 | 297,298 | | | |
| | OP | 13,137 | 15,922 | 29,059 | 18,832 | 20,141 | 38,973 | 22,895 | 10,005 | 32,900 | | | |
| Appliance, Commercial and Industrial Products | Sales | 141,581 | 169,358 | 310,939 | 243,001 | 246,590 | 489,591 | 249,991 | 245,441 | 495,432 | | | |
| | OP | 14,832 | 13,229 | 28,061 | 19,561 | 19,290 | 38,851 | 26,261 | 7,800 | 34,061 | | | |
| Machinery | Sales | 53,884 | 68,457 | 122,341 | 67,849 | 78,712 | 146,561 | 85,413 | 78,553 | 163,966 | | | |
| | OP | 10,200 | 11,591 | 21,791 | 12,438 | 14,809 | 27,247 | 16,000 | 7,489 | 23,489 | | | |
| Electronic & Optical Components | Sales | 31,032 | 33,040 | 64,072 | 34,997 | 35,979 | 70,976 | 36,968 | 35,704 | 72,672 | | | |
| | OP | 4,878 | 4,984 | 9,862 | 5,531 | 4,189 | 9,720 | 4,118 | 752 | 4,870 | | | |
| Others | Sales | 1,753 | 1,955 | 3,708 | 1,998 | 2,177 | 4,175 | 2,216 | 2,385 | 4,601 | | | |
| | OP | 287 | 272 | 559 | 281 | 293 | 574 | 371 | 308 | 679 | | | |
| Eliminations/Corporate | OP | (7,316) | (10,579) | (17,895) | (10,572) | (11,604) | (22,176) | (10,520) | (9,653) | (20,173) | | | |

| (Yen in millions) | | IFRS | | | | | | | | | | | |
|---|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----|----|----|
| | | FY2017 | | | | FY2018 | | | | FY2019 | | | |
| | | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| Small Precision Motors | Sales | 103,753 | 116,721 | 124,565 | 107,337 | 106,333 | 122,622 | 114,298 | 98,214 | 108,006 | | | |
| | OP | 16,914 | 19,228 | 20,562 | 16,010 | 16,542 | 20,556 | 14,880 | 2,660 | 10,610 | | | |
| Automotive Products | Sales | 68,709 | 71,790 | 76,411 | 78,450 | 77,181 | 74,723 | 71,862 | 73,532 | 75,488 | | | |
| | OP | 8,712 | 10,120 | 10,097 | 10,044 | 10,905 | 11,990 | 5,702 | 4,303 | 6,767 | | | |
| Appliance, Commercial and Industrial Products | Sales | 120,184 | 122,817 | 120,505 | 126,085 | 127,016 | 122,975 | 120,860 | 124,581 | 123,009 | | | |
| | OP | 8,642 | 10,919 | 9,920 | 9,370 | 13,163 | 13,098 | 4,763 | 3,037 | 8,675 | | | |
| Machinery | Sales | 32,583 | 35,266 | 38,020 | 40,692 | 42,616 | 42,797 | 39,533 | 39,020 | 38,086 | | | |
| | OP | 6,255 | 6,183 | 6,946 | 7,863 | 8,200 | 7,800 | 5,633 | 1,856 | 5,518 | | | |
| Electronic & Optical Components | Sales | 16,939 | 18,058 | 18,698 | 17,281 | 17,987 | 18,981 | 19,198 | 16,506 | 15,170 | | | |
| | OP | 3,062 | 2,469 | 2,542 | 1,647 | 1,955 | 2,163 | 2,354 | -1,602 | 1,291 | | | |
| Others | Sales | 923 | 1,075 | 1,092 | 1,085 | 1,090 | 1,126 | 1,215 | 1,170 | 1,115 | | | |
| | OP | 151 | 130 | 151 | 142 | 192 | 179 | 182 | 126 | 188 | | | |
| Eliminations/Corporate | OP | (4,869) | (5,703) | (6,022) | (5,582) | (5,264) | (5,256) | (4,994) | (4,659) | (5,090) | | | |

Notes:

From the financial reporting for the three month ended June 30, 2019, the Company classifies the refrigeration compressor business of Secop as discontinued operations.

As a result, the amounts of net sales, operating profit and profit before income taxes no longer include discontinued operations,

3. Capital Expenditure, Depreciation, R&D

| (Yen in millions) | IFRS | | | | | | | | | | | |
|---------------------|----------|----------|-----------|----------|----------|-----------|----------|----------|-----------|-------------|-------------|--------------|
| | FY2016 | | | FY2017 | | | FY2018 | | | FY2019 | | |
| | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half(e) | 2nd Half(e) | Full Year(e) |
| Capital Expenditure | 30,483 | 38,235 | 68,718 | 41,841 | 49,000 | 90,841 | 57,165 | 63,390 | 120,555 | 75,000 | 75,000 | 150,000 |
| Depreciation | 28,860 | 30,877 | 59,737 | 33,071 | 35,626 | 68,697 | 33,874 | 36,863 | 70,737 | 36,000 | 38,000 | 74,000 |
| R & D | 25,602 | 27,205 | 52,807 | 26,789 | 28,649 | 55,438 | 28,888 | 34,024 | 62,912 | 34,000 | 41,000 | 75,000 |