

Supplementary Financial Data
 <Fiscal 3rd Quarter (October - December) of Year Ending March 31, 2014>

Jan 22, 2014

1. Financial Highlights and Forecast

(Yen in millions)	FY2010			FY2011			FY2012			FY2013		
	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half(e)	Full Year(e)
Net Sales	328,755	347,233	675,988	357,291	325,029	682,320	353,540	355,730	709,270	429,634	450,366	880,000
Operating Income	52,973	39,896	92,869	40,767	32,303	73,070	41,723	-24,125	17,598	39,337	45,663	85,000
<i>(Operating Income Ratio)</i>	16.1%	11.5%	13.7%	11.4%	9.9%	10.7%	11.8%	-6.8%	2.5%	9.2%	10.1%	9.7%
Earnings before Provision for Income Taxes	42,829	39,137	81,966	34,587	36,269	70,856	36,577	-23,179	13,398	38,441	44,559	83,000
Net Income	27,014	25,319	52,333	22,529	18,202	40,731	26,199	-18,213	7,986	27,103	28,897	56,000
EPS (Yen)	193.94	181.97	375.91	163.08	133.17	296.25	195.28	-136.00	59.28	201.99	209.66	411.65
Dividend per share (Yen)	40.00	45.00	85.00	45.00	45.00	90.00	45.00	40.00	85.00	45.00	55.00	100.00

(Yen in millions)	FY2011				FY2012				FY2013			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net Sales	176,634	180,657	157,442	167,587	179,021	174,519	169,670	186,060	211,276	218,358	217,091	
Operating Income	19,847	20,920	13,528	18,775	22,183	19,540	1,303	-25,428	18,047	21,290	22,529	
<i>(Operating Income Ratio)</i>	11.2%	11.6%	8.6%	11.2%	12.4%	11.2%	0.8%	-13.7%	8.5%	9.8%	10.4%	
Earnings before Provision for Income Taxes	18,260	16,327	14,206	22,063	18,334	18,243	1,259	-24,438	17,366	21,075	24,084	
Net Income	12,210	10,319	9,125	9,077	13,282	12,917	894	-19,107	13,346	13,757	15,950	
EPS (Yen)	88.20	74.86	66.68	66.34	97.99	97.28	6.60	-141.53	99.46	102.53	115.67	

2. Product Groups Results (Net Sales & Operating Income)

(Yen in millions)		FY2010			FY2011			FY2012			FY2013		
		1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year
Small Precision Motors	Sales	185,045	163,341	348,386	170,638	160,799	331,437	168,452	151,272	319,724	180,455		
	OP	38,354	26,078	64,432	27,675	26,541	54,216	32,046	-9,397	22,649	26,341		
Automotive, Appliance, Commercial and Industrial Products	Sales	60,763	102,648	163,411	106,739	101,790	208,529	112,633	135,831	248,464	164,048		
	OP	2,890	4,329	7,219	4,970	4,405	9,375	4,927	-2,249	2,678	9,592		
Machinery	Sales	38,021	39,308	77,329	36,616	28,288	64,904	31,266	32,260	63,526	43,717		
	OP	6,276	6,329	12,605	5,105	1,539	6,644	4,089	2,925	7,014	6,174		
Electronic & Optical Components	Sales	40,639	37,729	78,368	39,151	30,226	69,377	37,427	31,761	69,188	37,429		
	OP	7,475	5,585	13,060	5,230	2,022	7,252	3,081	-11,546	-8,465	510		
Others	Sales	4,287	4,207	8,494	4,147	3,926	8,073	3,762	4,606	8,368	3,985		
	OP	649	33	682	414	597	1,011	445	448	893	176		
Eliminations/Corporate	OP	(2,671)	(2,458)	(5,129)	(2,627)	(2,801)	(5,428)	(2,865)	(4,306)	(7,171)	(3,456)		

(Yen in millions)		FY2011				FY2012				FY2013			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Small Precision Motors	Sales	81,834	88,804	78,548	82,251	89,131	79,321	74,513	76,759	87,815	92,640	92,769	
	OP	13,125	14,550	11,195	15,346	17,825	14,221	2,575	-11,972	12,013	14,328	14,634	
Automotive, Appliance, Commercial and Industrial Products	Sales	54,872	51,867	49,610	52,180	53,973	58,660	61,605	74,226	84,064	79,984	83,026	
	OP	2,476	2,494	1,901	2,504	2,728	2,199	741	-2,990	4,515	5,077	5,256	
Machinery	Sales	19,090	17,526	13,523	14,765	15,704	15,562	15,233	17,027	19,929	23,788	19,704	
	OP	2,892	2,213	1,134	405	1,902	2,187	2,015	910	3,281	2,893	2,841	
Electronic & Optical Components	Sales	18,922	20,229	13,783	16,443	18,470	18,957	16,057	15,704	17,511	19,918	19,797	
	OP	2,358	2,872	464	1,558	1,174	1,907	-2,092	-9,454	-281	791	1,714	
Others	Sales	1,916	2,231	1,978	1,948	1,743	2,019	2,262	2,344	1,957	2,028	1,795	
	OP	122	292	246	351	213	232	229	219	175	1	171	
Eliminations/Corporate	OP	(1,126)	(1,501)	(1,412)	(1,389)	(1,659)	(1,206)	(2,165)	(2,141)	(1,656)	(1,800)	(2,087)	

3. Capital Expenditure, Depreciation, R&D

(Yen in millions)	FY2010			FY2011			FY2012			FY2013		
	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half(e)	Full Year(e)
Capital Expenditure	28,812	26,198	55,010	19,761	21,685	41,446	34,250	27,118	61,368	20,606	22,894	43,500
Depreciation	15,453	18,740	34,193	17,045	15,511	32,556	17,258	20,997	38,255	21,983	21,517	43,500
R & D	12,909	14,828	27,737	14,939	15,111	30,050	15,387	18,891	34,278	19,003	18,997	38,000