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Supplementary information on
acquisition of US semiconductor wafer
handling robot manufacturer
Genmark Automation, Inc. (Genmark)



April 25, 2018

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■ Outline of the Transaction



Acquired company

- Genmark Automation, Inc. (“Genmark”)

Structure

- Nidec Sankyo Corporation to acquire 100% of Genmark shares

Schedule

- Closing: Early May 2018 (planned)

Financial impact

- Impact on consolidated financials will be limited

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■ Background and Purpose of the Transaction



Back-ground

■ Increasing global demand for semiconductor equipment due to semiconductor market growth

- Ramp-up of smartphone and data center memory products
- Increased CMOS sensor application to automotives
- Expansion of IoT market

Pur- pose

■ Strengthen global sales and service network

- Increase in sales through Genmark’s sales and service network in the US and Europe, where Nidec Sankyo presence is limited

■ Increase sales through R&D and production expansion

- Sales growth driven by Genmark’s R&D, production capability to reinforce Nidec Sankyo’s capability

■ Enhance product lineup and customer base increase

- Business expansion by enhancing semiconductor wafer handling vacuum robot product lineups and entering into ancillary equipment market

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Outline of Genmark (1/2)



Outline of the acquired Company

- **Company name:** Genmark Automation, Inc.
- **Main Business :** Develops, manufactures and sells semiconductor wafer handling robots, motion control products, and integrated tool automation
- **FY2017 Sales:** US\$24.7 million
- **Established :** August 15, 1989
- **Employee:** 115 (As of November 2017)
- **Headquarter :** Fremont, California, USA
- **Locations:** 4 countries (USA, Germany, Taiwan, China)

Product lineup



Equipment Front End Module (EFEM)



Wafer Handling Multi-joint Robot (Atmospheric Robot)



Vacuum Robot



Wafer Carrier (Stocker)



Motion Control Components



Automation Software

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Outline of Genmark (2/2)



Munich (Germany)

Suzhou (China)

Hsinchu (Taiwan)

- Production sites
- Sales / After-sales service sites

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Nidec Sankyo's RBT Division



Outline of the division

- **Main Business** : R&D and manufactures LCD panel handling robots, semiconductor wafer handling robots, robot controllers
- **FY2017 Sales: JPY 42.8 billion**
- **Locations:** Japan (Nagano), China(Zhejiang), Taiwan (Kaohsiung)

Product lineup



Large-size FPD panel handling robot
80% market share

LCD panel handling robot

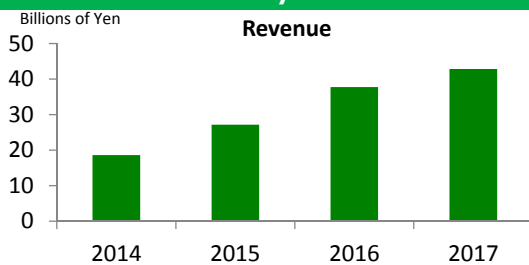


Vacuum robot



Semiconductor wafer handling robot

Financial summary of RBT Division



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