

Supplementary Financial Data
 <Fiscal 4th Quarter (January – March) of Year Ended March 31, 2019>

April 23, 2019

1. Financial Highlights

(Yen in millions)	IFRS											
	FY2015			FY2016			FY2017			FY2018		
	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year
Net Sales	587,352	590,938	1,178,290	564,030	635,281	1,199,311	715,890	772,200	1,488,090	777,604	740,716	1,518,320
Operating Profit <i>(Operating Profit Ratio)</i>	59,603 <i>10.1%</i>	58,059 <i>9.9%</i>	117,662 <i>10.0%</i>	68,985 <i>12.2%</i>	70,381 <i>11.1%</i>	139,366 <i>11.6%</i>	81,765 <i>11.4%</i>	85,077 <i>11.0%</i>	166,842 <i>11.2%</i>	98,178 <i>12.6%</i>	40,442 <i>5.5%</i>	138,620 <i>9.1%</i>
Profit Before Income Taxes	62,147	55,017	117,164	66,274	75,039	141,313	75,783	87,882	163,665	98,208	40,806	139,014
Profit attributable to owners of the parent	46,857	43,088	89,945	50,094	60,913	111,007	59,421	71,413	130,834	78,467	32,331	110,798
EPS (Basic) (Yen)	158.17	144.87	303.04	168.89	205.38	374.27	200.69	241.22	441.91	265.70	110.13	375.83
Dividend Per Share (Yen)	40.00	40.00	80.00	40.00	45.00	85.00	45.00	50.00	95.00	50.00	55.00	105.00

(Yen in millions)	IFRS											
	FY2016				FY2017				FY2018			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net Sales	276,206	287,824	304,198	331,083	343,091	372,799	390,031	382,169	383,765	393,839	376,702	364,014
Operating Profit <i>(Operating Profit Ratio)</i>	31,524 <i>11.4%</i>	37,461 <i>13.0%</i>	37,188 <i>12.2%</i>	33,193 <i>10.0%</i>	38,867 <i>11.3%</i>	42,898 <i>11.5%</i>	44,395 <i>11.4%</i>	40,682 <i>10.6%</i>	46,545 <i>12.1%</i>	51,633 <i>13.1%</i>	30,914 <i>8.2%</i>	9,528 <i>2.6%</i>
Profit Before Income Taxes	29,087	37,187	41,473	33,566	36,171	39,612	42,973	44,909	46,845	51,363	32,815	7,991
Profit attributable to owners of the parent	22,028	28,066	31,523	29,390	28,077	31,344	34,563	36,850	37,287	41,180	24,533	7,798
EPS (Basic) (Yen)	74.27	94.63	106.28	99.09	94.83	105.86	116.74	124.48	126.06	139.63	83.36	26.50

2. Sales and Operating Profit (OP) by Product Category

(Yen in millions)		IFRS											
		FY2015			FY2016			FY2017			FY2018		
		1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year
Small Precision Motors	Sales	222,513	225,475	447,988	211,716	225,389	437,105	220,474	231,902	452,376	228,955	212,512	441,467
	OP	34,598	30,108	64,706	32,967	34,962	67,929	36,142	36,572	72,714	37,098	17,540	54,638
Automotive Products	Sales	136,156	135,175	271,331	124,064	137,082	261,146	140,499	154,861	295,360	151,904	145,394	297,298
	OP	10,844	13,728	24,572	13,137	15,922	29,059	18,832	20,141	38,973	22,895	10,005	32,900
Appliance, Commercial and Industrial Products	Sales	140,029	143,353	283,382	141,581	169,358	310,939	250,073	268,569	518,642	272,148	266,168	538,316
	OP	9,975	11,250	21,225	14,832	13,229	28,061	19,113	20,677	39,790	28,216	14,001	42,217
Machinery	Sales	54,359	53,452	107,811	53,884	68,457	122,341	67,849	78,712	146,561	85,413	78,553	163,966
	OP	8,212	6,823	15,035	10,200	11,591	21,791	12,438	14,809	27,247	16,000	7,489	23,489
Electronic & Optical Components	Sales	32,528	31,584	64,112	31,032	33,040	64,072	34,997	35,979	70,976	36,968	35,704	72,672
	OP	3,050	2,360	5,410	4,878	4,984	9,862	5,531	4,189	9,720	4,118	752	4,870
Others	Sales	1,767	1,899	3,666	1,753	1,955	3,708	1,998	2,177	4,175	2,216	2,385	4,601
	OP	244	294	538	287	272	559	281	293	574	371	308	679
Eliminations/Corporate	OP	(7,320)	(6,504)	(13,824)	(7,316)	(10,579)	(17,895)	(10,572)	(11,604)	(22,176)	(10,520)	(9,653)	(20,173)

(Yen in millions)		IFRS											
		FY2016				FY2017				FY2018			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Small Precision Motors	Sales	94,801	116,915	119,150	106,239	103,753	116,721	124,565	107,337	106,333	122,622	114,298	98,214
	OP	13,748	19,219	19,169	15,793	16,914	19,228	20,562	16,010	16,542	20,556	14,880	2,660
Automotive Products	Sales	63,993	60,071	66,741	70,341	68,709	71,790	76,411	78,450	77,181	74,723	71,862	73,532
	OP	6,398	6,739	7,981	7,941	8,712	10,120	10,097	10,044	10,905	11,990	5,702	4,303
Appliance, Commercial and Industrial Products	Sales	74,257	67,324	68,323	101,035	120,184	129,889	131,245	137,324	138,558	133,590	130,596	135,572
	OP	7,416	7,416	6,200	7,029	8,642	10,471	10,119	10,558	14,015	14,201	7,157	6,844
Machinery	Sales	27,146	26,738	32,726	35,731	32,583	35,266	38,020	40,692	42,616	42,797	39,533	39,020
	OP	4,895	5,305	5,601	5,990	6,255	6,183	6,946	7,863	8,200	7,800	5,633	1,856
Electronic & Optical Components	Sales	15,161	15,871	16,275	16,765	16,939	18,058	18,698	17,281	17,987	18,981	19,198	16,506
	OP	2,110	2,768	2,904	2,080	3,062	2,469	2,542	1,647	1,955	2,163	2,354	-1,602
Others	Sales	848	905	983	972	923	1,075	1,092	1,085	1,090	1,126	1,215	1,170
	OP	134	153	156	116	151	130	151	142	192	179	182	126
Eliminations/Corporate	OP	(3,177)	(4,139)	(4,823)	(5,756)	(4,869)	(5,703)	(6,022)	(5,582)	(5,264)	(5,256)	(4,994)	(4,659)

3. Capital Expenditure, Depreciation, R&D

(Yen in millions)		IFRS											
		FY2015			FY2016			FY2017			FY2018		
		1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year
Capital Expenditure		47,814	34,084	81,898	30,483	38,235	68,718	41,841	49,000	90,841	57,165	63,390	120,555
Depreciation		30,491	34,459	64,950	28,860	30,877	59,737	33,071	35,626	68,697	33,874	36,863	70,737
R & D		25,421	26,557	51,978	25,602	27,205	52,807	26,789	28,649	55,438	28,888	34,024	62,912