



## **Nidec Corporation**

## Results for the Fiscal Year 2007

< U.S. GAAP >

April 24, 2008

This presentation material and our statements made during the Meeting regarding the Nidec Groups' financial results contain forward-looking statements including expectations, judgement, plans, and strategies. The forward-looking statements are based on management's assumptions and belief in light of the information currently available. Certain risks, uncertainties and other factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: fluctuation of currency exchange rates, overall supply and customer demand in the motor industry, product development and production capabilities, performance affiliated companies, and other risks and uncertainties. Nidec undertakes no obligation to update forward-looking statements to reflect events or circumstances that occur after the date

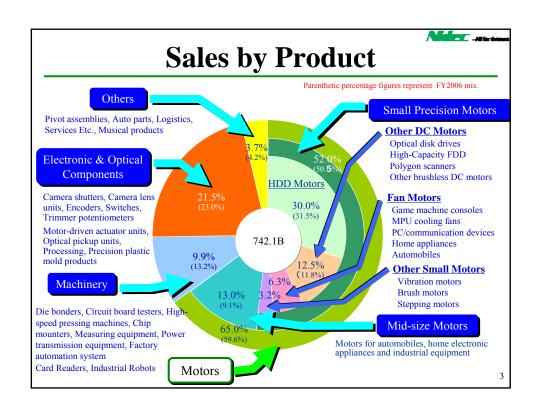
## Affaire - setons

## **Summary of FY2006**

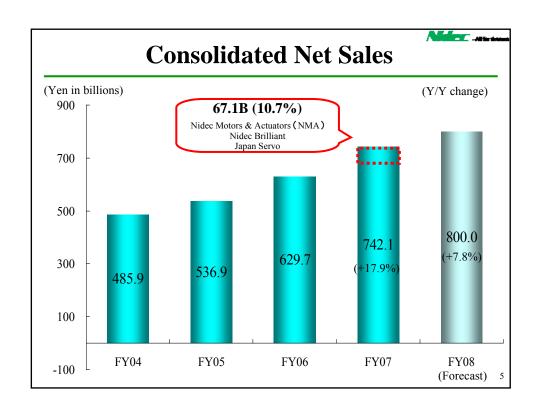
- Sales: Record High (Up 18% Y/Y)
- Operating income: Record High (Up 20% Y/Y)
- Small Precision Motor: Up over 20% Both in Sales and Operating Income
- Mid-size Motors: Sales Up 70%, Operating Income Up 5-fold
- **■** Income Before Tax Down, Net Income Up Y/Y
  - --- FOREX fluctuation devaluating the foreign-currencydenominated receivables and assets (14.1B yen)
- Term-end dividend: 30 yen per share Annual dividends: 55 yen per share

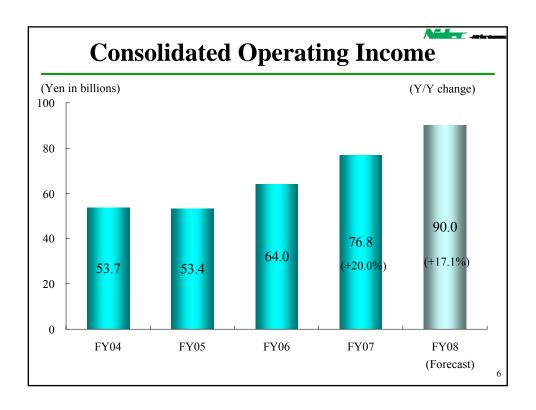
Dividend ratio: 19.4%

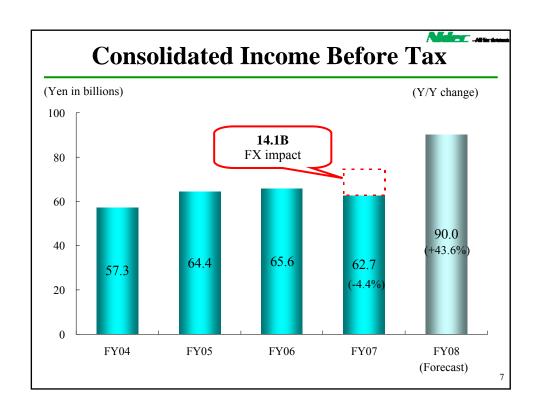
2

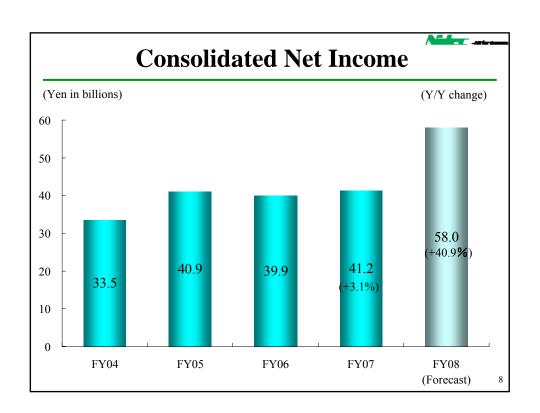


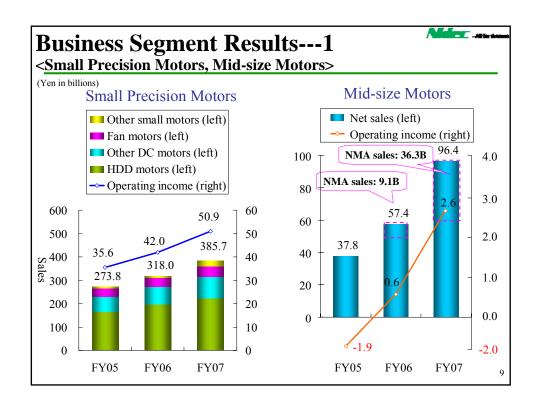
Profit/Loss								
(Yen in millions)	FY06	FY07	Change	FY08 Forecast				
Net Sales	629,667	742,126	+17.9%	800,000				
Operating Income	64,009	76,833	+20.0%	90,000				
Operating Income Ratio	10.2%	10.3%		11.3%				
Income before Tax	65,595	*62,683	-4.4%	90,000				
Net Income	39,932	41,156	+3.1%	58,000				
EPS	276.03 yen	284.00 yen	+2.9%	400.17 yen				
FX (Yen/US\$)  Average Term-end	117.02yen 118.05yen	114.28yen 100.19yen	-2.3% -15.1%					
*FX impact: -15.9B Y/Y								

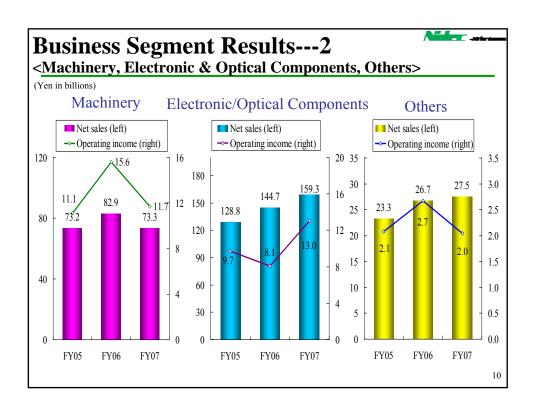


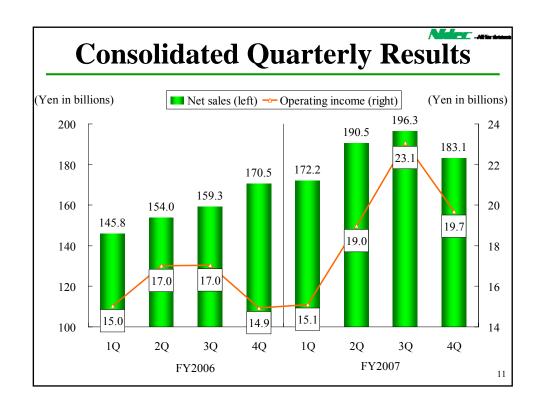


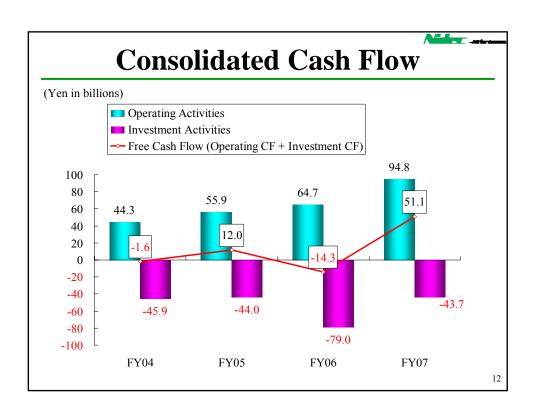


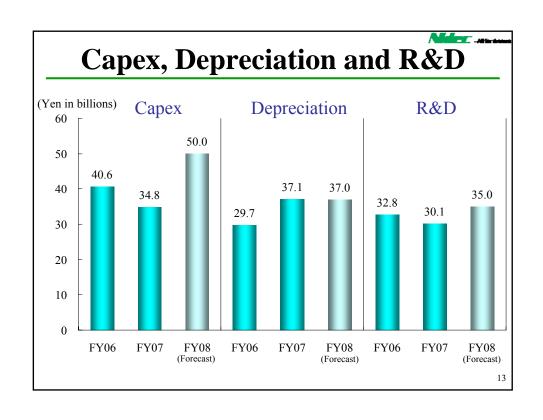




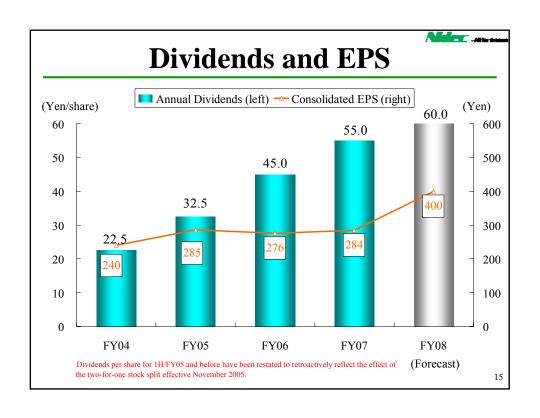








FY2008 Forecast						
(Yen in millions)	1H Forecast	2H Forecast	Full-year Forecast			
Net Sales	37,5000	425,000	800,000			
Operating Income	40,000	50,000	90,000			
Operating Income Ratio	10.7%	11.8%	11.3%			
Income before Tax	40,000	50,000	90,000			
Net Income	26,000	32,000	58,000			
EPS	179.39yen	220.78yen	400.17yen			
FX (Yen/US\$) Ave.	100.00yen	100.00yen	100.00yen			



Consolidated Subsidiaries  -Results and Forecasts-									
(Yen in millions)	Net Sales			Operating Income			Net Income		
	FY06	FY07	FY08 (Forecast)	FY06	FY07	FY08 (Forecast)	FY06	FY07	FY08 (Forecast)
Nidec Sankyo	112,628	108,987	113,000	9,439	9,544	10,000	10,287	5,041	6,000
Nidec Copal	84,012	87,957	90,000	5,827	7,443	8,200	4,304	4,993	5,350
Nidec Tosok	23,430	26,213	27,000	1,809	2,174	2,500	1,182	1,634	1,40
Nidec Copal Elcs	26,759	33,880	33,400	3,473	4,306	4,500	2,280	2,547	2,600
Japan Servo	32,177	35,046	36,000	-560	2,053	2,700	-1,451	1,654	2,00
Nidec-Read	7,716	8,992	10,000	1,549	1,803	2,000	938	1,116	1,25
Total	286,722	301,075	309,400	21,537	27,323	29,900	17,540	16,985	18,60

# **Business Segment Information**

### **Small Precision Motors**

HDD Motors Other DC Motors Fan Motors

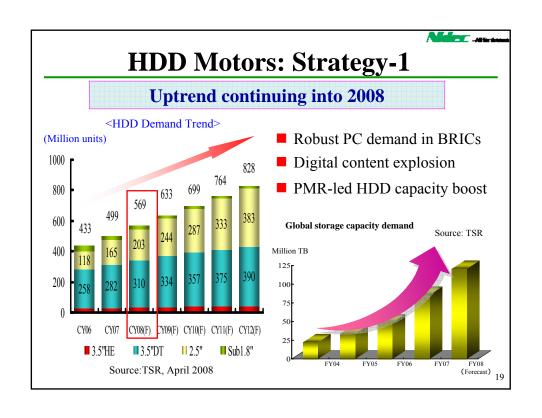
Mid-size Motors

Machinery

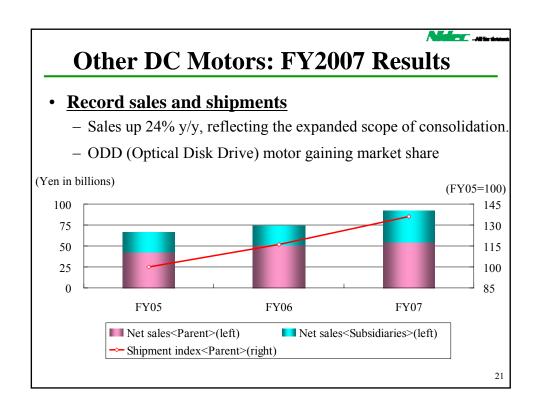
Electronic & Optical Components

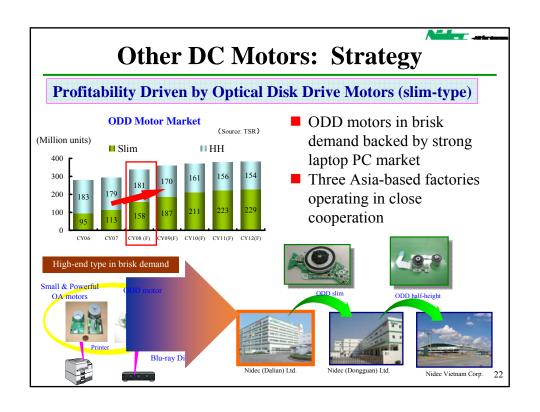
Others

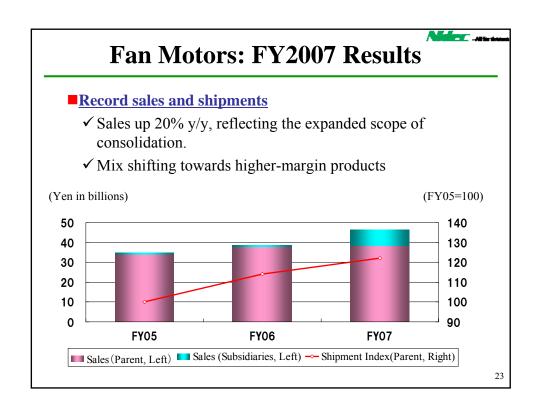
## **HDD Motors: FY2007 Results ■ Double-digit increase in sales and shipments** ✓ Sales and shipments up 13% y/y and 16% y/y, respectively ✓ U.S. dollar-based ASP remaining stable (Yen in billions) (FY05=100) 240 145 180 130 120 115 60 100 85 0 FY05 FY07 ■ Sales (left) → Shipment index (right)

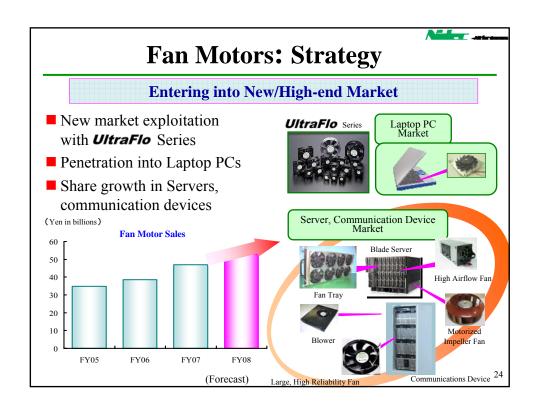




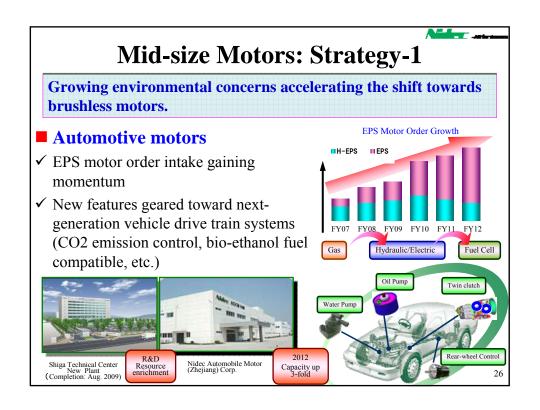




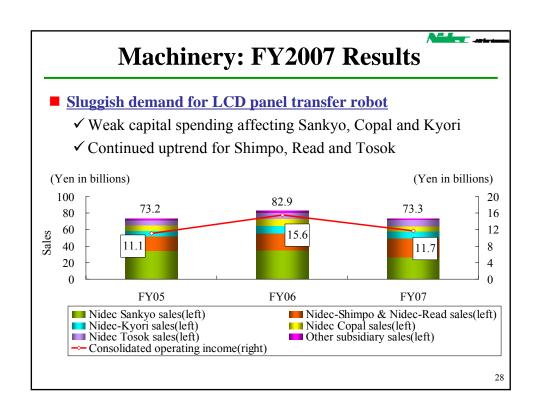




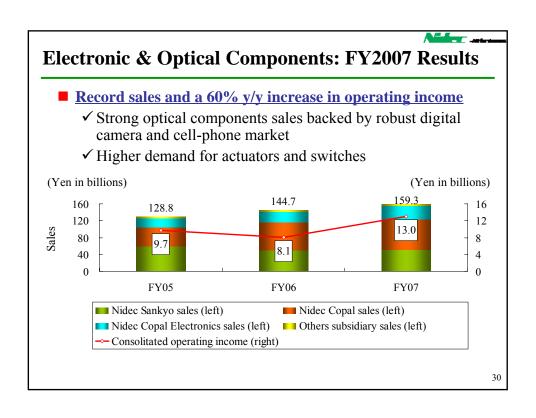
### **Mid-size Motors: FY2007 Results** ■ Sales up 70% y/y; OP up five-fold to a record high. ✓ Full consolidation of NMA ✓ EPS motor sales up 60% y/y ✓ Profit increase driven by improved profitability of home appliances motors and increased sales of EPS motors (Yen in billions) (Yen in billions) 96.4 100 10 80 57.4 Sales 60 37.8 2.6 40 0.6 2 20 0 0 -20 FY05 FY06 FY07 ■ Nidec Shibaura sales (left) ■ Nidec Power Motor sales(left) Nidec sales(left) Consolidated Operating Income(right) ■ NMA sales(left)

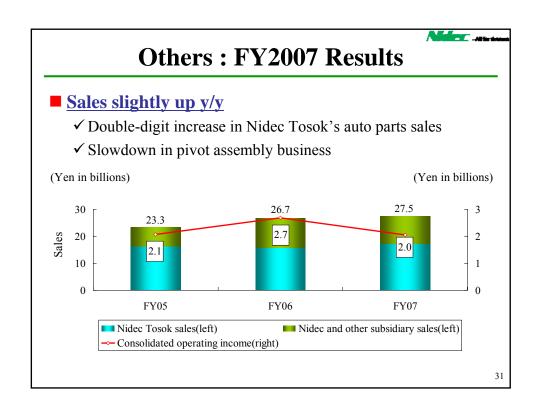


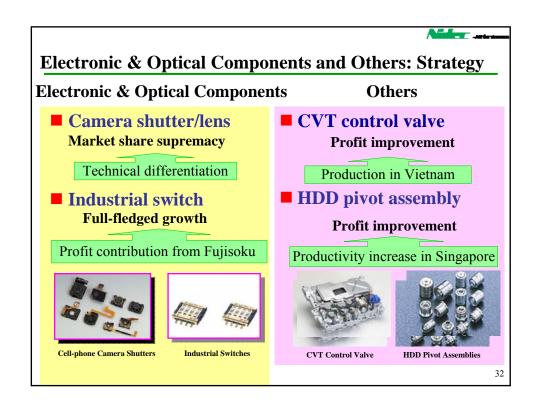
# Mid-size Motors: Strategy-2 NMA Global production system New Poland plant breaking ground Mass-production in Dalian Home appliance/Industrial motors Global expansion of the airconditioning market New motor demand arising from the high-end home appliance and electric tool markets



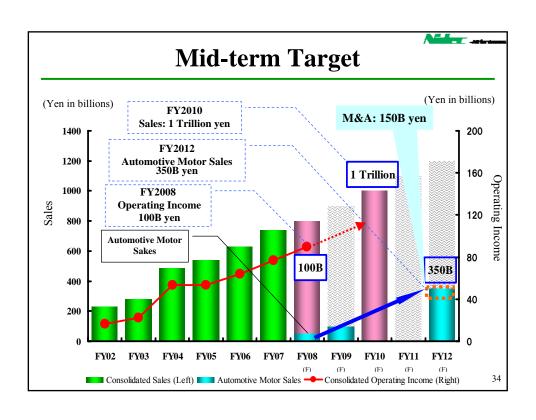
# Machinery: Strategy Industrial robots ✓ Korean and Taiwanese LCD market ✓ Semiconductor-wafer, solar panel ✓ Card reader Factory automation ✓ Power transmission drive ✓ Inspection jigs, etc. Full parameter | Foliar panel | Four-terminal Jig29

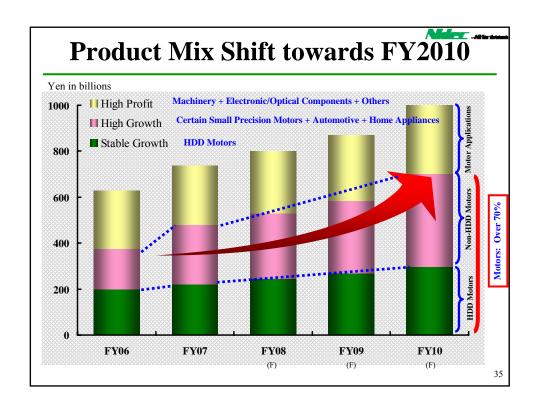






# **Mid-term Outlook**





## Steps toward a Trillion-yen Company

## **Executive Officer System**

- Agility to match changing business environment
- Split between decision-making and action-execution

## **▶** Corporate Social Responsibility (CSR)

- Job growth driven by business growth
- Pursuit of universally desired products

## **▶** Managerial Competence

- Recruit of high-caliber executives
- Promotion of able young managers

36



# **Nidec Corporation**

http://www.nidec.co.jp/english/

