1. Financial Highlights and Forecast

| (Yen in millions) | FY2009 |  |  | FY2010 |  |  | FY2011 |  |  | FY2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year |
| Net Sales | 261,525 | 310,027 | 571,552 | 328,755 | 347,233 | 675,988 | 357,291 | 325,029 | 682,320 | 353,540 | 355,730 | 709,270 |
| Operating Income | 28,643 | 50,639 | 79,282 | 52,973 | 39,896 | 92,869 | 40,767 | 32,303 | 73,070 | 41,723 | -24,096 | 17,627 |
| (Operating Income Ratio) | 11.0\% | 16.3\% | 13.9\% | 16.1\% | 11.5\% | 13.7\% | 11.4\% | 9.9\% | 10.7\% | 11.8\% | -6.8\% | 2.5\% |
| Earnings before Provision for Income Taxes | 22,833 | 53,138 | 75,971 | 42,829 | 39,137 | 81,966 | 34,587 | 36,269 | 70,856 | 36,577 | -23,150 | 13,427 |
| Net Income | 13,788 | 38,173 | 51,961 | 27,014 | 25,319 | 52,333 | 22,529 | 18,202 | 40,731 | 26,199 | -18,201 | 7,998 |
| EPS (Yen) | 98.99 | 274.05 | 373.04 | 193.94 | 181.97 | 375.91 | 163.08 | 133.17 | 296.25 | 195.28 | -135.91 | 59.37 |
| Dividend per share (Yen) | 25.00 | 40.00 | 65.00 | 40.00 | 45.00 | 85.00 | 45.00 | 45.00 | 90.00 | 45.00 | 40.00 | 85.00 |


| (Yen in millions) | FY2010 |  |  |  | FY2011 |  |  |  | FY2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| Net Sales | 165,215 | 163,540 | 176,016 | 171,217 | 176,634 | 180,657 | 157,442 | 167,587 | 179,021 | 174,519 | 169,670 | 186,060 |
| Operating Income | 27,420 | 25,553 | 22,223 | 17,673 | 19,847 | 20,920 | 13,528 | 18,775 | 22,183 | 19,540 | 1,303 | -25,399 |
| (Operating Income Ratio) | 16.6\% | 15.6\% | 12.6\% | 10.3\% | 11.2\% | 11.6\% | 8.6\% | 11.2\% | 12.4\% | 11.2\% | 0.8\% | -13.7\% |
| Earnings before Provision for Income Taxes | 21,450 | 21,379 | 20,238 | 18,899 | 18,260 | 16,327 | 14,206 | 22,063 | 18,334 | 18,243 | 1,259 | -24,409 |
| Net Income | 13,783 | 13,231 | 13,459 | 11,860 | 12,210 | 10,319 | 9,125 | 9,077 | 13,282 | 12,917 | 894 | -19,095 |
| EPS (Yen) | 98.95 | 95.00 | 96.52 | 85.42 | 88.20 | 74.86 | 66.68 | 66.34 | 97.99 | 97.28 | 6.60 | -141.45 |

## 2. Product Groups Results (Net Sales \& Operating Income)

| (Yen in millions) |  | FY2009 |  |  | FY2010 |  |  | FY2011 |  |  | FY2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year |
| Small Precision Motors | Sales | 169,794 | 184,417 | 354,211 | 185,045 | 163,341 | 348,386 | 170,638 | 160,799 | 331,437 | 168,452 | 151,272 | 319,724 |
|  | OP | 28,441 | 39,144 | 67,585 | 38,354 | 26,078 | 64,432 | 27,675 | 26,541 | 54,216 | 32,046 | -9,368 | 22,678 |
| Automotive, Appliance, Commercial and Indutrial Products | Sales | 40,557 | 53,788 | 94,345 | 60,763 | 102,648 | 163,411 | 106,739 | 101,790 | 208,529 | 112,633 | 135,831 | 248,464 |
|  | OP | -112 | 2,644 | 2,532 | 2,890 | 4,329 | 7,219 | 4,970 | 4,405 | 9,375 | 4,927 | -2,249 | 2,678 |
| Machinery | Sales | 16,898 | 31,068 | 47,966 | 38,021 | 39,308 | 77,329 | 36,616 | 28,288 | 64,904 | 31,266 | 32,260 | 63,526 |
|  | OP | 617 | 5,238 | 5,855 | 6,276 | 6,329 | 12,605 | 5,105 | 1,539 | 6,644 | 4,089 | 2,925 | 7,014 |
| Electronic \& Optical Components | Sales | 30,667 | 36,574 | 67,241 | 40,639 | 37,729 | 78,368 | 39,151 | 30,226 | 69,377 | 37,427 | 31,761 | 69,188 |
|  | OP | 1,507 | 5,187 | 6,694 | 7,475 | 5,585 | 13,060 | 5,230 | 2,022 | 7,252 | 3,081 | -11,546 | -8,465 |
| Others | Sales | 3,609 | 4,180 | 7,789 | 4,287 | 4,207 | 8,494 | 4,147 | 3,926 | 8,073 | 3,762 | 4,606 | 8,368 |
|  | OP | 69 | 315 | 384 | 649 | 33 | 682 | 414 | 597 | 1,011 | 445 | 448 | 893 |
| Eliminations/Corporate | OP | $(1,879)$ | $(1,889)$ | $(3,768)$ | $(2,671)$ | $(2,458)$ | $(5,129)$ | $(2,627)$ | $(2,801)$ | $(5,428)$ | $(2,865)$ | $(4,306)$ | $(7,171)$ |


| (Yen in millions) |  | FY2010 |  |  |  | FY2011 |  |  |  | FY2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| Small Precision Motors | Sales | 94,844 | 90,201 | 84,705 | 78,636 | 81,834 | 88,804 | 78,548 | 82,251 | 89,131 | 79,321 | 74,513 | 76,759 |
|  | OP | 20,250 | 18,104 | 14,546 | 11,532 | 13,125 | 14,550 | 11,195 | 15,346 | 17,825 | 14,221 | 2,575 | -11,943 |
| Automotive, Appliance, Commercial and Indutrial Products | Sales | 31,211 | 29,552 | 49,832 | 52,816 | 54,872 | 51,867 | 49,610 | 52,180 | 53,973 | 58,660 | 61,605 | 74,226 |
|  | OP | 1,645 | 1,245 | 1,984 | 2,345 | 2,476 | 2,494 | 1,901 | 2,504 | 2,728 | 2,199 | 741 | -2,990 |
| Machinery | Sales | 17,221 | 20,800 | 20,025 | 19,283 | 19,090 | 17,526 | 13,523 | 14,765 | 15,704 | 15,562 | 15,233 | 17,027 |
|  | OP | 2,847 | 3,429 | 3,280 | 3,049 | 2,892 | 2,213 | 1,134 | 405 | 1,902 | 2,187 | 2,015 | 910 |
| Electronic \& Optical Components | Sales | 19,692 | 20,947 | 19,141 | 18,588 | 18,922 | 20,229 | 13,783 | 16,443 | 18,470 | 18,957 | 16,057 | 15,704 |
|  | OP | 3,254 | 4,221 | 3,416 | 2,169 | 2,358 | 2,872 | 464 | 1,558 | 1,174 | 1,907 | -2,092 | -9,454 |
| Others | Sales | 2,247 | 2,040 | 2,313 | 1,894 | 1,916 | 2,231 | 1,978 | 1,948 | 1,743 | 2,019 | 2,262 | 2,344 |
|  | OP | 397 | 252 | 230 | -197 | 122 | 292 | 246 | 351 | 213 | 232 | 229 | 219 |
| Eliminations/Corporate | OP | (973) | $(1,698)$ | $(1,233)$ | $(1,225)$ | $(1,126)$ | $(1,501)$ | $(1,412)$ | $(1,389)$ | $(1,659)$ | $(1,206)$ | $(2,165)$ | $(2,141)$ |

Note Regarding Change in Product Category Name and Regrouping of Products

1. The product category formerly named "General Motors" has been renamed "Automotive, Appliance, Commercial and Industrial products.
2. Nidec Tosok's automobile parts previously grouped into the "Others" category has been reclassified into the "Automotive, Appliance, Commercial and Industrial Products" category. Also, motor application products previously grouped into the "Electronic and Optical Components" category has been reclassified into the "Small Precision Motors" category Financial figures reported in prior years have been retrospectively adjusted to reflect this product regrouping.
3. Our consolidated operating results for prior periods up to and including this $3 Q$ have been retroactively adjusted to reflect our valuation of the fair values of the assets acquired and the liabilities assumed upon the acquisition of Nidec ASI S.p.A., Avtron Industrial Automation, Inc. and Kinetek Group Inc. We completed our valuation of such assets and liabilities during this 4Q
4. Capital Expenditure, Depreciation, R\&D

| (Yen in millions) | FY2009 |  |  | FY2010 |  |  | FY2011 |  |  | FY2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year | 1st Half | 2nd Half | Full Year |
| Capital Expenditure | 9,983 | 19,376 | 29,359 | 28,812 | 26,198 | 55,010 | 19,761 | 21,685 | 41,446 | 34,250 | 27,118 | 61,368 |
| Depreciation | 15,002 | 15,378 | 30,380 | 15,453 | 18,740 | 34,193 | 17,045 | 15,511 | 32,556 | 17,258 | 20,997 | 38,255 |
| R \& D | 11,540 | 12,731 | 24,271 | 12,909 | 14,828 | 27,737 | 14,939 | 15,111 | 30,050 | 15,387 | 18,891 | 34,278 |

